# Appendix 4D Half Year Report of Thorn Group Limited for the six months ended 30 September 2010

This Half Year Report is provided to the Australian Securities Exchange (ASX) under ASX listing rule 4.2A.3

Current reporting period	Six months ended 30 September 2010
Previous corresponding period	Six months ended 30 September 2009

# Results for announcement to the market:

## **Revenue and Net Profit**

		Percentage Change		Amount \$'000
Revenue from ordinary activities	up	10.1%	to	\$80,298
Profit from ordinary activities attributable to members	up	2.4%	to	\$11,047

## Commentary

Revenues for the period grew from \$73.0m to \$80.3m, a 10.1% improvement on the previous corresponding period ("PCP"). Finance lease revenue was \$4.2m, operating lease revenue was \$2.4m and cash loan interest revenue was \$0.7m better than PCP.

The growth in revenues generated a gross profit of \$49.6m, representing a 17.6% improvement. Margin expansion was achieved due to lower flat panel and PC prices. From July, the direct import program commenced under the Thorn and Visea brands. This program saw the cost price of flat panels favourably impacted. The gross margin growth flowed through to a 38.2% increase in earnings before interest and tax at \$16.1m, up from \$11.7m.

Net profit after tax increased to \$11.0m, up 2.4% from \$10.8m. In the PCP, tax expense was favourably impacted by the temporary investment allowance, whereby the Group recognised a total deduction of \$2.8m. Normalised net profit after tax increased 38.1% from \$8.0m to \$11.0m.

Importantly the result was underpinned by a 6.7% increase in customers. Customer growth was generated by all consumer brands.

Net cash from operating activities increased from \$28.8m to \$31.6m due to the growth in units on rent and the associated rental dues.

## Net tangible assets per security

	30 Sep 2010	31 Mar 2010
Net tangible assets per security	56 cents	51 cents

## Dividends

	Amount per security	Franked amount per security	Record date	Date paid / payable
Final dividend relating to year end  31 March 2010	3.76 cents	3.76 cents	23 Jun 2010	22 Jul 2010
Interim dividend relating to year end 31 March 2011	3.54 cents	3.54 cents	29 Dec 2010	20 Jan 2011